

## **VIRGINIA ADDENDUM TO BROKER COMMISSION AGREEMENT AND COMPENSATION DEFINITIONS (VAC 38.2)**

Duration of Services - The duration of services for the fees charged for our services runs concurrently with the bond

Commissions - Per the signed agreement, a producer may receive a base commission, supplemental commission and/or contingent commission. We do receive a base commission for this surety bond for selling, soliciting, or negotiating the same.

Fees - A schedule of fees and documentation for services rendered is maintained in our office and is made available to principals upon request. For governmental and high-penalty bond coverages our fee is equal to thirty percent of gross premium. Services provided by Surety One, Inc. are not billed on behalf of the insurance carrier. They are solely for those services provided by Surety One, Inc., to include but not be limited to: credit review, due diligence investigation of the applicant, the applicant's market conduct, loss history, pattern of conduct, relationships with key constituents and other insurance intermediaries and carriers and the expenses associated with the same.

This addendum is published on our website, available in our offices, attached to the principal's (insured's) broker commission agreement and compensation definitions, and copies of the same available upon request.

**SURETY ONE, INC. IS A WHOLESALE BROKER ACTING AS AN INTERMEDIARY BETWEEN THE BOND PRINCIPAL (INSURED). ALL END USERS ARE CONSIDERED 'SOPHISTICATED COMMERCIAL INSURANCE PURCHASERS' AS UNIFORMLY DEFINED.**